

TOTAL MARKET

Figures in Thousands of Mexican Pesos

Companies	Premium written 2011	% Market Share		% Growth
		2011	2010	
1 Metlife México	18,646,031	14.20	15.71	-0.21
2 G.N.P.	15,291,213	11.64	11.73	9.60
3 AXA Seguros	11,862,816	9.03	9.77	2.09
4 BBVA Bancomer	8,220,413	6.26	5.68	21.75
5 Inbursa	7,543,705	5.74	4.73	34.23
6 Monterrey New York Life	6,584,523	5.01	4.99	11.06
7 Qualitas	5,364,917	4.08	3.83	17.78
8 Banorte Generali	5,316,537	4.05	3.03	47.71
9 Mapfre Tepeyac	4,911,921	3.74	3.70	11.67
10 Banamex	4,899,298	3.73	4.13	-0.29
11 Santander	4,290,422	3.27	1.42	153.48
12 Pensiones Banorte Generali	4,106,613	3.13	2.47	39.56
13 Atlas	3,294,499	2.51	2.02	36.81
14 Aba/Seguros	3,004,236	2.29	2.60	-2.99
15 Allianz México	2,884,683	2.20	1.93	25.62
16 Pensiones BBVA Bancomer	2,112,815	1.61	3.47	-48.75
17 Zurich	1,915,992	1.46	1.65	-2.40
18 Interacciones	1,888,270	1.44	1.87	-15.04
19 CHARTIS	1,817,498	1.38	1.85	-17.29
20 GMX Seguros	1,346,755	1.03	1.07	5.45
21 Argos AEGON	1,325,869	1.01	0.94	18.85
22 ACE Seguros	1,311,729	1.00	1.22	-9.88
23 HSBC Seguros	1,263,528	0.96	1.06	0.62
24 ProFuturo G.N.P.	957,123	0.73	0.48	66.21
25 Royal & Sunalliance	890,259	0.68	0.72	3.37
26 FM Global	795,744	0.61	0.66	1.38
27 ALICO México	785,369	0.60	0.68	-2.75
28 Metropolitana	763,933	0.58	0.59	8.64
29 Afirme	715,368	0.54	0.48	25.66
30 General de Seguros	652,532	0.50	0.49	12.80
31 Seguros Azteca	593,768	0.45	0.51	-2.25
32 HDI Seguros	553,349	0.42	0.40	15.92
33 Chubb de México	416,030	0.32	0.26	34.46
34 ANA	385,458	0.29	0.25	27.28
35 HSBC Vida	366,801	0.28	0.20	57.87
36 Hir Seguros	362,746	0.28	0.40	-23.60
37 Cardif Vida	339,696	0.26	0.35	-17.92
38 Plan Seguro	321,387	0.24	0.27	1.68
39 El Potosí	283,085	0.22	0.21	12.89
40 QBE de México	265,705	0.20	0.27	-18.47
41 Assurant Vida	259,907	0.20	0.21	5.60
42 Multiva	236,298	0.18	0.27	-26.75
43 SHF Cred Vivienda	229,746	0.17	0.10	102.06
44 Tokio Marine	194,943	0.15	0.15	5.77
45 BUPA México	180,788	0.14	0.13	17.15
46 La Latinoamericana	161,680	0.12	0.10	34.81
47 El Aguila	159,201	0.12	0.12	13.67
48 Médica Integral G.N.P.	133,464	0.10	0.07	52.34

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Companies	Premium written 2011	% Market Share		% Growth
		2011	2010	
49 Seguros Azteca Daños	125,860	0.10	0.07	49.27
50 Primero Seguros Vida	120,984	0.09	0.06	68.26
51 Sompo Japan	100,260	0.08	0.06	44.05
52 Atradius	94,644	0.07	0.07	8.47
53 XL Insurance	85,946	0.07	0.07	5.34
54 Patrimonial Daños	76,332	0.06	0.05	21.88
55 General de Salud	68,532	0.05	0.05	13.93
56 AXA Salud	62,494	0.05	0.06	-10.04
57 Genworth Seg. de Credito	60,330	0.05	0.03	81.39
58 Salud Preventis	56,970	0.04	0.05	-4.58
59 CESCE	52,935	0.04	0.05	-15.47
60 Dentegra	50,207	0.04	0.02	149.22
61 Cardif Seguros Generales	35,124	0.03	0.00	*
62 Centauro	29,405	0.02	0.02	17.05
63 Patrimonial Vida	21,125	0.02	0.02	-4.55
64 Prudential	20,171	0.02	0.01	55.30
65 Insignia Life	19,990	0.02	0.01	57.26
66 Pensiones Banamex	15,502	0.01	0.00	458.23
67 HSBC Pensiones	13,100	0.01	0.00	223.70
68 Pensiones Inbursa	9,709	0.01	0.03	-68.14
69 Skandia Vida	9,392	0.01	0.01	7.53
70 ING Pensiones	7,227	0.01	0.00	60.42
71 Mapfre Crédito	6,452	0.00	0.01	-13.36
72 Principal Pensiones	1,417	0.00	0.00	-60.27
73 Metlife Pensiones	536	0.00	0.00	-62.98
74 Principal México	359	0.00	0.00	-16.51
75 Vitamédica	231	0.00	0.00	-14.76
76 Pensiones Royal & Sun	119	0.00	0.00	100.00
TOTAL	131,354,024	100.00	100.00	10.44

Companies	Premium written 2011	% Market Share 2011	% Growth
1 AXA Seguros	6,580,069	12.81	6.37
2 Qualitas	5,364,917	10.44	17.78
3 Inbursa	5,011,407	9.75	59.94
4 G.N.P.	4,093,261	7.97	-5.76
5 Mapfre Tepeyac	3,634,476	7.07	6.36
6 BBVA Bancomer	3,057,324	5.95	38.01
7 Banorte Generali	3,050,911	5.94	58.17
8 Aba/Seguros	3,004,236	5.85	-2.99
9 Atlas	2,253,444	4.39	45.14
10 CHARTIS	1,587,448	3.09	-20.13
11 Zurich	1,582,502	3.08	-0.36
12 Interacciones	1,531,673	2.98	-14.42
13 GMX Seguros	1,346,755	2.62	5.45
14 Allianz México	1,149,432	2.24	16.32
15 Santander	907,703	1.77	4.87
16 FM Global	795,744	1.55	1.38
17 Royal & Sunalliance	703,421	1.37	8.77
18 Metropolitana	628,545	1.22	12.82
19 Afirme	626,994	1.22	28.50
20 General de Seguros	559,415	1.09	11.04
21 ACE Seguros	530,968	1.03	-20.21
22 HDI Seguros	492,850	0.96	12.39
23 ANA	385,458	0.75	27.28
24 HSBC Seguros	306,260	0.60	-14.63
25 Chubb de México	280,691	0.55	11.33
26 El Potosí	251,848	0.49	12.39
27 QBE de México	230,601	0.45	14.92
28 SHF Cred Vivienda	229,746	0.45	102.06
29 El Aguila	159,201	0.31	13.67
30 Tokio Marine	145,728	0.28	-4.68
31 Seguros Azteca Daños	125,860	0.24	49.27
32 Banamex	100,776	0.20	9.33
33 Multiva	100,681	0.20	-33.13
34 Sampo Japan	100,260	0.20	44.05
35 Atradius	94,644	0.18	8.47
36 XL Insurance	85,946	0.17	5.34
37 Patrimonial Daños	76,332	0.15	21.88
38 La Latinoamericana	62,849	0.12	62.76
39 Genworth Seg. de Credito	60,330	0.12	81.39
40 CESCE	52,935	0.10	-15.47
41 Cardif Seguros Generales	35,124	0.07	*
42 Mapfre Crédito	6,452	0.01	-13.36
TOTAL	51,385,218	100.00	12.87

Companies	Premium written 2011	% Market Share 2011	% Growth
1 Qualitas	5,363,848	20.16	17.79
2 AXA Seguros	4,227,009	15.88	5.46
3 G.N.P.	2,952,537	11.10	-3.60
4 Aba/Seguros	2,532,172	9.52	-4.31
5 Inbursa	2,248,610	8.45	77.96
6 BBVA Bancomer	1,652,092	6.21	3.26
7 Banorte Generali	1,510,342	5.68	24.92
8 Mapfre Tepeyac	1,292,715	4.86	-3.52
9 Atlas	695,246	2.61	27.30
10 Zurich	649,041	2.44	9.21
11 Metropolitana	582,090	2.19	14.41
12 HDI Seguros	436,775	1.64	13.13
13 ANA	385,458	1.45	27.28
14 Royal & Sunalliance	344,570	1.29	27.43
15 General de Seguros	335,886	1.26	7.13
16 Afirme	263,147	0.99	22.63
17 HSBC Seguros	235,854	0.89	-15.58
18 CHARTIS	224,190	0.84	-26.12
19 El Potosí	198,498	0.75	14.12
20 El Aguila	159,201	0.60	13.67
21 Patrimonial Daños	76,332	0.29	21.88
22 Multiva	63,270	0.24	-30.34
23 La Latinoamericana	54,429	0.20	42.62
24 ACE Seguros	42,166	0.16	-29.51
25 Seguros Azteca Daños	28,191	0.11	-21.61
26 Santander	27,391	0.10	-84.27
27 Allianz México	24,709	0.09	18.34
28 Banamex	10,127	0.04	-0.40
29 Sampo Japan	977	0.00	18.28
30 Tokio Marine	(1,098)	0.00	-108.74
31 Interacciones	(4,416)	(0.02)	-103.00
TOTAL	26,611,361	100.00	9.20

Companies	Premium written 2011	% Market Share 2011	% Growth
1 Qualitas	3,300,475	18.15	20.83
2 AXA Seguros	2,577,483	14.17	10.89
3 G.N.P.	2,043,912	11.24	-1.90
4 Aba/Seguros	1,899,675	10.45	-5.26
5 Inbursa	1,605,461	8.83	93.07
6 BBVA Bancomer	1,384,102	7.61	3.57
7 Banorte Generali	1,109,405	6.10	21.61
8 Mapfre Tepeyac	903,227	4.97	-8.47
9 Zurich	645,617	3.55	10.38
10 Metropolitana	501,484	2.76	12.47
11 Atlas	376,094	2.07	24.36
12 Royal & Sunalliance	262,596	1.44	22.87
13 HDI Seguros	244,764	1.35	17.69
14 ANA	227,232	1.25	29.59
15 HSBC Seguros	194,188	1.07	-10.44
16 Afirme	173,534	0.95	12.05
17 CHARTIS	164,956	0.91	-19.01
18 General de Seguros	161,164	0.89	9.04
19 El Aguila	159,201	0.88	13.67
20 El Potosí	109,056	0.60	18.33
21 Multiva	37,711	0.21	-21.51
22 La Latinoamericana	34,772	0.19	21.88
23 Seguros Azteca Daños	28,191	0.16	-21.61
24 Santander	27,391	0.15	-84.27
25 Banamex	10,127	0.06	-0.40
26 Allianz México	7,405	0.04	37.05
27 Patrimonial Daños	4,251	0.02	98.00
28 Sompó Japan	765	0.00	30.55
29 Tokio Marine	(488)	0.00	-104.77
30 Interacciones	(4,149)	(0.02)	-104.50
31 ACE Seguros	(4,447)	(0.02)	*
TOTAL	18,185,155	100.00	10.18

Companies	Premium written 2011	% Market Share 2011	% Growth
1 Qualitas	1,966,946	25.03	14.34
2 AXA Seguros	1,637,236	20.84	-1.82
3 G.N.P.	697,872	8.88	-1.02
4 Inbursa	642,594	8.18	48.98
5 Aba/Seguros	624,419	7.95	-0.94
6 Banorte Generali	400,798	5.10	35.17
7 Mapfre Tepeyac	369,289	4.70	14.59
8 Atlas	300,973	3.83	30.98
9 BBVA Bancomer	267,990	3.41	1.67
10 General de Seguros	170,476	2.17	5.93
11 HDI Seguros	162,939	2.07	18.24
12 ANA	140,100	1.78	41.84
13 Afirme	85,987	1.09	49.25
14 El Potosí	85,438	1.09	11.96
15 Royal & Sunalliance	79,887	1.02	42.87
16 Metropolitana	78,189	1.00	32.68
17 HSBC Seguros	41,666	0.53	-33.38
18 CHARTIS	39,092	0.50	-41.56
19 Multiva	24,150	0.31	-38.33
20 La Latinoamericana	18,119	0.23	106.94
21 Allianz México	17,305	0.22	11.81
22 ACE Seguros	2,332	0.03	-8.08
23 Patrimonial Daños	1,907	0.02	2.25
24 Zurich	1,663	0.02	-78.10
25 Sampo Japan	212	0.00	-11.72
26 Interacciones	(50)	0.00	-100.09
27 Tokio Marine	(632)	(0.01)	-127.38
TOTAL	7,856,897	100.00	9.54

Companies	Premium written 2011	% Market Share 2011	% Growth
1 Qualitas	56,616	22.48	-22.84
2 ACE Seguros	44,281	17.58	-22.28
3 G.N.P.	41,462	16.46	-30.33
4 Mapfre Tepeyac	20,198	8.02	-34.41
5 CHARTIS	19,247	7.64	-40.15
6 HDI Seguros	17,866	7.09	-44.45
7 ANA	12,458	4.95	-53.33
8 AXA Seguros	12,289	4.88	-24.24
9 Aba/Seguros	8,078	3.21	-25.96
10 Atlas	6,134	2.44	-4.80
11 General de Seguros	4,246	1.69	-11.45
12 El Potosí	4,004	1.59	-26.87
13 Metropolitana	2,417	0.96	-38.59
14 Zurich	1,762	0.70	-2.54
15 Inbursa	555	0.22	-17.04
16 Banorte Generali	139	0.06	-49.45
17 Royal & Sunalliance	86	0.03	-26.50
18 Multiva	28	0.01	21.74
19 Tokio Marine	1	0.00	-100.00
20 La Latinoamericana	NE	0.00	NE

Companies	Premium written 2011	% Market Share 2011	% Growth
1 G.N.P.	169,291	53.33	-21.20
2 Patrimonial Daños	70,174	22.11	19.72
3 Qualitas	39,811	12.54	38.67
4 Atlas	12,044	3.79	60.64
5 HDI Seguros	11,206	3.53	37.58
6 ANA	5,668	1.79	178.80
7 Afirme	3,627	1.14	72.06
8 Royal & Sunalliance	2,002	0.63	213.15
9 La Latinoamericana	1,539	0.48	74.89
10 Multiva	1,381	0.44	-61.70
11 CHARTIS	894	0.28	22.47
12 Tokio Marine	22	0.01	633.33
13 Interacciones	(217)	(0.07)	-110.74
TOTAL	317,443	100.00	-3.75

AUTOMOBILE INSURANCE 2Q11

Position	Companies	Premium Written 2011	% Growth	Net Result	Combined Ratio
1	Qualitas	5,363,848	17.79	210,721	99
2	AXA Seguros	4,227,009	5.46	427,668	95
3	G.N.P.	2,952,537	-3.60	78,484	103
4	Aba/Seguros	2,532,172	-4.31	457,111	84
5	Inbursa	2,248,610	77.96	-230,169	98
	GRANDES	17,324,175	11.52	943,814	96
6	BBVA Bancomer	1,652,092	3.26	563,014	73
7	Banorte Generali	1,510,342	24.92	178,334	82
8	Mapfre Tepeyac	1,292,715	-3.52	7,721	103
9	Atlas	695,246	27.30	63,524	88
10	Zurich	649,041	9.21	-30,758	116
11	Metropolitana	582,090	14.41	15,776	95
12	HDI Seguros	436,775	13.13	16,875	101
13	ANA	385,458	27.28	14,911	96
14	Royal & Sunalliance	344,570	27.43	-50,861	121
15	General de Seguros	335,886	7.13	7,211	97
	MEDIANAS	7,884,215	11.50	785,747	92
16	Afirme	263,147	22.63	5,110	97
17	HSBC Seguros	235,854	-15.58	122,957	54
18	CHARTIS	224,190	-26.12	20,031	111
19	El Potosí	198,498	14.12	2,362	99
20	El Aguila	159,201	13.67	6,493	104
21	Patrimonial Daños	76,332	21.88	97	95
22	Multiva	63,270	-30.34	-19,946	136
23	La Latinoamericana	54,429	42.62	-447	106
24	ACE Seguros	42,166	-29.51	-19,242	159
25	Seguros Azteca Daños	28,191	-21.61	-496	83
26	Santander	27,391	-84.27	-48,469	262
27	Allianz México	24,709	18.34	-618	105
28	Banamex	10,127	-0.40	36,734	*
29	Sompo Japan	977	18.30	459	67
30	Metlife México	0	0.00		0
31	QBE de México	0	0.00	-12	0
32	Tokio Marine	(1,098)	-108.75	-12,606	159
33	Interacciones	(4,416)	-103.00	-33,557	(64)
	CHICAS	1,402,971	-20.48	58,848	102
	PARCIAL	26,611,361	9.20	1,788,409	95